

Green Gateway – Climate finance in action

11 & 12 February 2026 - Luxembourg



Green Gateway and other advisory products

Gemma Feliciani

Director, Financial Institutions Department, European Investment Bank

Frank Lee

Head of Advisory Financial Institutions Division, European Investment Bank

Eric Lücke

Head of Sustainability, Rabobank, Netherlands

Brian Colgan

Senior Product Development Manager, SBCI, Ireland

Green Gateway and other advisory products

Frank Lee

Head of Advisory Financial Institutions Division, EIB

EIB Group Green Gateway Advisory Programme



<https://greengateway.eib.org>



EIB Group Green Checker

- Online tool enabling users to estimate the climate impact and confirm eligibility of projects under EIB Group green requirements and download the PDF report with the assessment results



Green Gateway Helpdesk

- Online platform to submit operational, ad-hoc questions on green eligibility and reporting topics to technical experts on stand-by



Webinars

- Online thematic trainings to support financial intermediaries identify and assess green investment opportunities



E-Learning programme

- E-learning courses to gain practical understanding of EIB Group green eligibility requirements, EU Taxonomy developments, and more



Bilateral advisory assignments

- Tailored support for financial intermediaries including market and regulatory research, analysis, on-the-job support, reports, manuals, templates, tools and staff training

Green Gateway and other advisory products

Eric Lücke

Head of Sustainability

Rabobank, Netherlands

Rabobank's Sustainable Goals

Growing a better world together



Rabobank

OUR ASPIRATION

<p>Act on climate On or below 1.5 °C pathways</p>	<p>Value nature Back to planetary boundaries</p>	<p>Enable people A more inclusive society for clients communities and workforce</p>
--	---	--

OUR DELIVERS

<p>Customer Help customers transition to a sustainable future</p>	<p>System Help move the system in a sustainable direction</p>	<p>Portfolio Grow a sustainable portfolio</p>
--	--	--

OUR FOCUS

<p>Food System Transition Facilitate Food System Transition toward a future-proof system based on responsible production and consumption of food</p>	<p>Energy Transition Facilitate the Energy Transition toward a future-proof system based on responsible energy production, distribution and consumption</p>
---	--

Our cooperative mindset shapes our actions with clients and (chain) partners we can accelerate the transitions



Eric Lücke
Head of Sustainability



My Goal:
15 bn in Green Financing by 2030
in Rabobank Retail NL

Rabobank's Sustainable Initiatives

<p>Rabo Future Fit</p>	<p>Green Asset Support Framework</p>	<p>SME Sustainability Contribution</p>	<p>Rabo SmartBuilds</p>	<p>Sustainable housing contribution</p>
<p>Rabo Electric</p>	<p>Rabo Project Mortgage</p>	<p>AgroForestry NL</p>	<p>Transition Finance F&A</p>	<p>Cooperative sustainability contribution</p>
<p>Boosting Biogas</p>	<p>Rabo Energy Asset Loan</p>	<p>Biodiversity Boosters</p>	<p>Food Forward</p>	<p>Sustainability contribution employees</p>
<p>Rabo Transition Fund</p>	<p>Rabo Impact Loan</p>	<p>True Value Language</p>	<p>Sustainable Farmland Fund</p>	<p>Rabo Impact Foundation</p>

Energy Transition

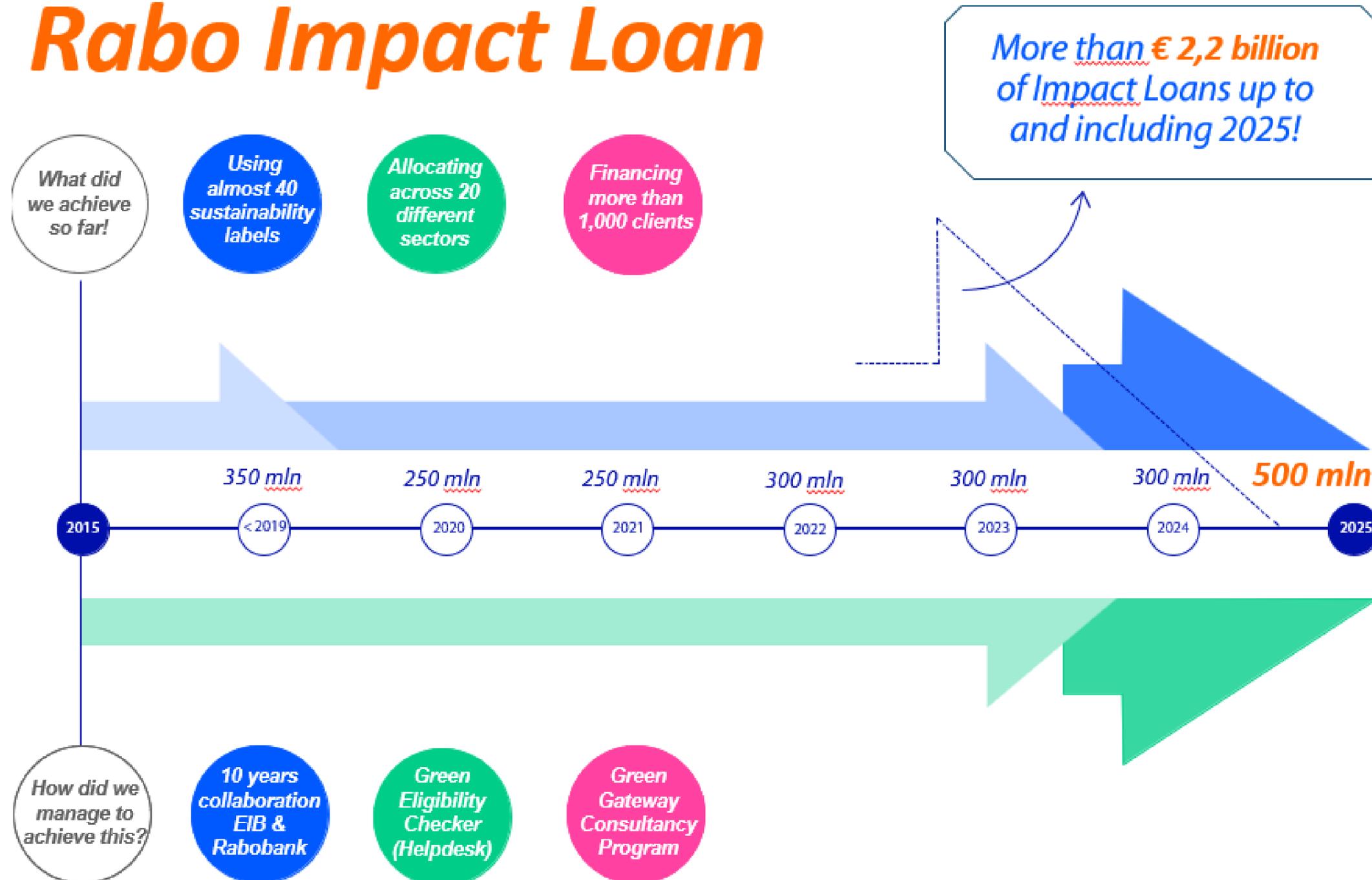
Food System Transition

Sustainable housing



Rabobank

Rabo Impact Loan



Rabobank & Sustainable Future...

Work in progress

New Green Loan based on GEC

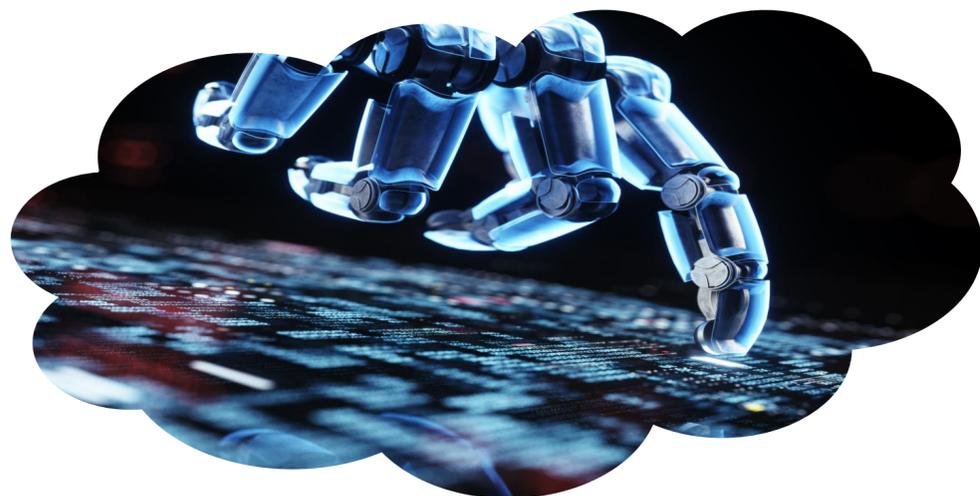


Rabo Smartbuilds backed by EIB

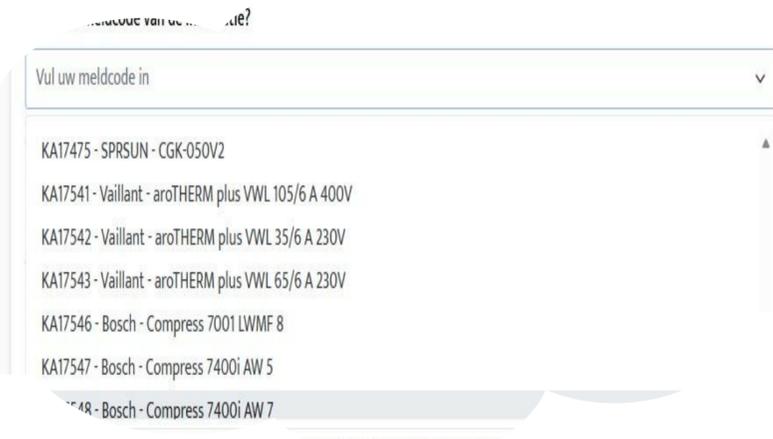


Future expectations

GEC automated in Loan Application System



Simplification by using Sustainable Assets List



Growth and Sustainability Loan Scheme - Green Checker

Brian Colgan

Senior Product Development Manager

Strategic Banking Corporation Of Ireland



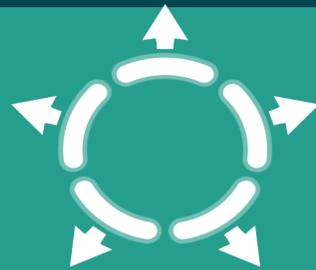
Anseo chun gnó a fhorbairt

Corparáid Baincéireachta Straitéiseach na hÉireann

Here to build business

Strategic Banking Corporation of Ireland

Scheme Overview



€500M
Discounted
medium to long
term loans



SME
Small Mid-Cap
Farmers &
Fishers



Supported by
Government
Funding &
Aligned with
Policy



Distributed
Through On-
Lender Network



An Roinn Fiontar,
Trádála agus Fostaíochta
Department of Enterprise,
Trade and Employment



An Roinn Talmhaíochta,
Bia agus Mara
Department of Agriculture,
Food and the Marine



European
Investment *Advisory Hub*
Europe's gateway to investment support

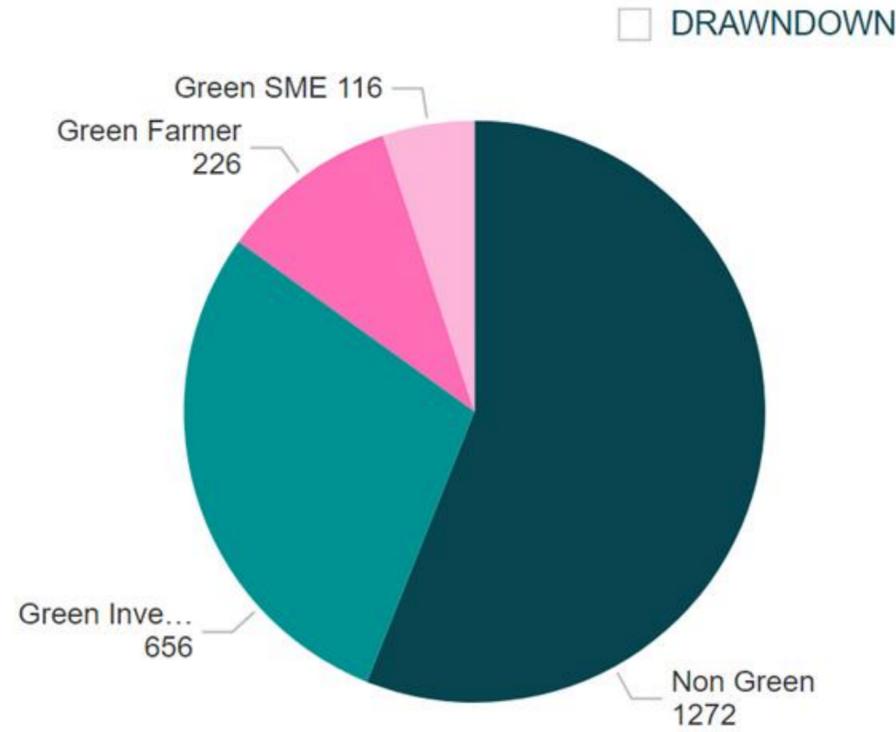
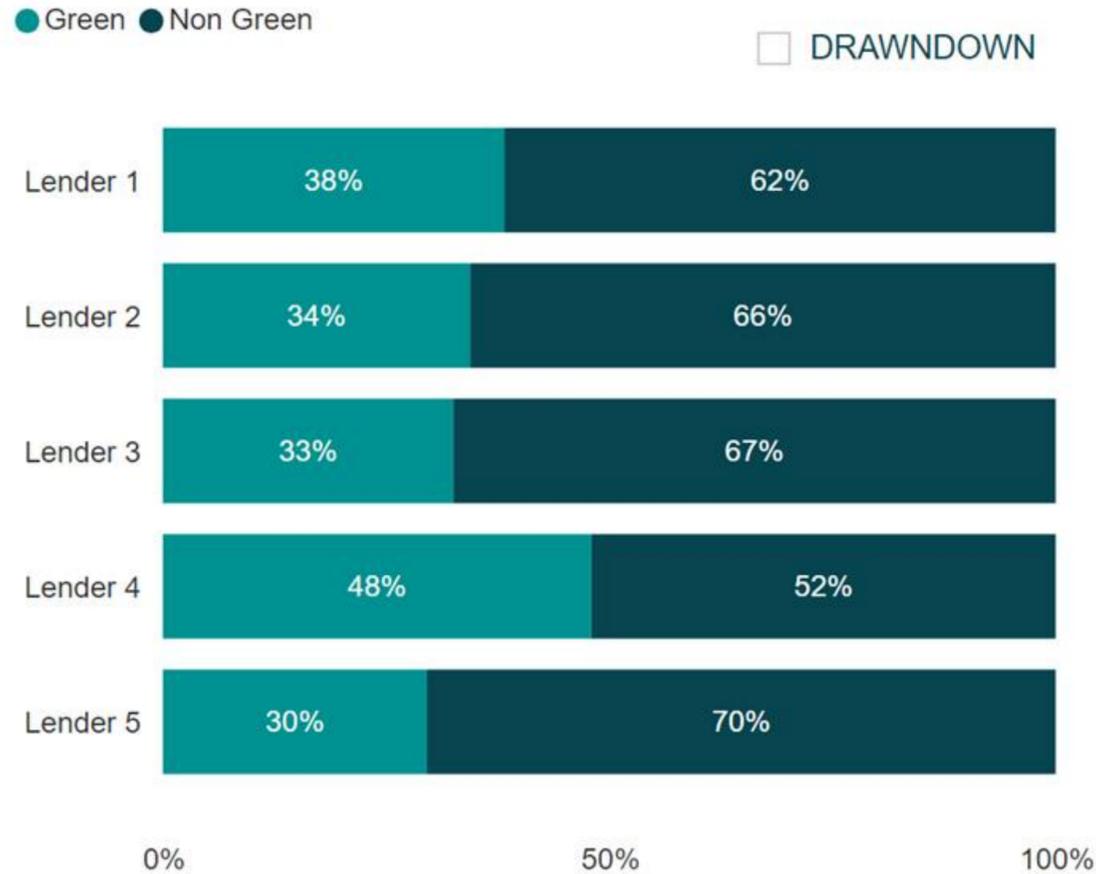


Integration of the EIB Group Green Checker

- EIB Advisory provided hands-on technical support throughout the development phase of the Group Green Checker, helping SBCI translate EU sustainability criteria into an operational, customer-facing tool.
- Integration was achieved quickly through close working sessions, clear governance, and problem-solving across SBCI, EIB and EIF teams.
- Beyond initial development, EIB Advisory remained actively engaged post-launch, meeting with SBCI to integrate additional eligible measures, including: Construction equipment, Commercial refrigeration, Residential ventilation, Manure management, Heavy-duty vehicles (N2 and N3)

This ongoing collaboration ensured the Group Green Checker remained aligned with evolving climate priorities while avoiding disruption to lenders or the customer journey.

1,992 Codes Issued	€ 188.5M Approved Amt.	998 Approved No.	€ 148.0M Drawdown Amt.	905 Drawdown No.	3,214 Codes Issued	€ 333.5M Approved Amt	1,272 Approved No.	€ 276.3M Drawdown Amt.	1,124 Drawdown No.					
Loan Amount by On Lender by Journey					Loan Count by Classification					Approved and Drawn by Classification				



Classification	Codes	Codes %	Approved No	Approved No %	Approved Amt	Approved Amt %	Drawn No	Drawn No %	Drawn Amt	Drawn Amt %
Green Farmer	346	6.6%	226	10.0%	€ 21,629,404	4.1%	212	10.4%	€ 19,794,564	4.7%
Green Investment	1,387	26.6%	656	28.9%	€ 120,021,828	23.0%	593	29.2%	€ 92,357,393	21.8%
Green SME	259	5.0%	116	5.1%	€ 46,835,400	9.0%	100	4.9%	€ 35,856,330	8.5%
Non Green	3,214	61.7%	1,272	56.0%	€ 333,479,231	63.9%	1,124	55.4%	€ 276,282,089	65.1%
Total	5,206	100.0%	2,270	100.0%	€ 521,965,863	100.0%	2,029	100.0%	€ 424,290,376	100.0%

Thank you
www.greengateway.eib.org